Pages 21, 22, 23 and application proposal required for complete application

Producer Diversification Only

2009 TAEP COST SHARE - APPLICATION B

FY09-10 Pos	Office Use Only – I stmark or Hand-deliv				STARS: YES NO)				
			PLEASE PRINT	CLE	ARLY	,						
1. APPLICAN	T INFORM	ATI(ON (Only One Applica	tion I	3 ре	r Applica	ation Pe	eriod)				
Last Name:		Firs	t Name:	Midd Initia	_	☐ Mr. ☐ Mrs. ☐ Ms. ☐ Miss	□ SR □ JR □ Other		Or (or	nly er		
Farm Name:								<u> </u>				
Producer Mailing Ad	ldress (#1)			Prod	ucer	Residenti	al Addre	ss (#2)				
Street:			Street:									
City:				City:								
State: TENNI	ESSEE Zip:			State: TENNESSEE Zip:								
Home Phone:			Cell Phone:				ľ	E-mail Ac	ldress	:		
2. PREMISES INFORMATION Applicants with livestock on their operation must register their premises. Applicant name must match name (primary or secondary) listed on premises account to be eligible. If you do not have livestock on your operation, write N/A in premises boxes and fill in farm address. Premises Acct #: Farm Address (#3) – physical location of farm project (must match premises ID# listed)												
B	the physical less			Street:								
Do you own or lease the physical location of farm project?					City:							
☐ I own ☐ I lease County where farm project is located:												
County where turn project is focated.				State: TENNESSEE Zip:								
3. Industry S	ector Check sec	ctors 1	that apply only to your cos	t share	e requ	iest.						
				☐ Honey Bees☐ Value-added Products☐ Viticulture								
4. Priority Are	eas Special requ	ireme	nts for 50% cost share.									
Agritourism	Must have attended (1) conference AND (1) workshop, sponsored by TDA/UT, prior to											
Honey Bees	Completion of UT Master Bee course prior to reimbursement deadline. Submit copy of course certificate with application or reimbursement. Check one: Year Completed () Plan to attend Not participating											
Organics	Must be USDA certified or working towards certification to qualify. Must be certified at time of reimbursement. List name and phone number of certifying organization below: 1. Name: 2. Phone Number: () 3. Attach copy of certification or letter from certifying organization verifying that you are working towards certification.											
Viticulture	☐ Cabernet Sauvignon ☐ Chardonel ☐ Chardonnay ☐ Concord ☐ Seyval ☐ Sunbelt ☐ Traminette											
			CONTINU	JED								

5. Application Proposal Maximum of 5 pages in length. See page 19 for program guidelines.

1) Briefly describe your agricultural operation.

- a. Industry sector/type of business
- b. Years in business
- c. Number of employees full, part-time, seasonal
- d. Acreage in production
- e. Sales volume based on sales for the last 3 years (2006, 2007, 2008)
- f. Types of products produced currently and previously
- g. Indicate any expansions or downsizing past, present, future

2) If you have applied for TAEP cost share previously, list each cost share received in the format provided below.

Fiscal Year	Program	Project Description	\$ Allocated/\$ Paid		
FY07-08	Producer Diversification	Greenhouse	\$ 5,600 / \$ 5,485		

3) Describe your proposed cost share project(s).

- a. List each proposed project (e.g., greenhouse, retail shelter, sprayer, Web site)
- b. List projected increase in annual sales/income generated for the next three years as a result of your project(s)
- c. Explain how each project will improve or expand your operation
- d. Indicate whether you had help in planning this project from a county extension agent, industry expert, specialized group or association. List key individuals and their titles.
- 4) Outline the steps and time line for completing your project(s) by program deadline of 05/01/10.

5) Summarize your marketing plan for your diversified agricultural products.

- a. List how and where your products are or will be sold
- b. Specify marketing activities that are currently utilized in your operation (e.g., auctions/organized sales, brochures, e-commerce, print media, radio, signs, television, Web site, etc.)

6) Provide a detailed, line-item budget for each proposed project using the format presented below.

- a. Research all costs associated with project(s). List each item and its cost on a separate line. Provide either the source of the cost quote with a phone number or attach a written cost estimate from the vendor, with complete contact information for the vendor.
- b. Written cost estimates are required if projects are: large scale (e.g., greenhouse, retail shelter, restrooms), include many components (e.g., irrigation system), or involve labor.
- c. **LABOR:** In order to be eligible for cost share reimbursement, labor must be quoted and performed by a contractor. Labor is NOT eligible for reimbursement if performed by the applicant or their employees.
- d. **PRIORITY COST SHARE (50%)** applicant must meet special requirements for priority cost (50%).
- e. The total amount of cost share requested cannot exceed the maximum of \$10,000 (35%) or \$15,000 (50%). Minimum request amount is \$250.

SAMPLE BUDGET FORMAT					
Item Description	Source of Cost Quote	Cost	Cost Share %	Cost Share Request	
Greenhouse 16 x 95	See attached written cost estimate - JR Construction	\$7,800.00	35%	\$2,730.00	
Sign – vinyl banner	FedExKinko's 615-771-7999	\$225.00	50%	\$112.50	
	\$2,842.50				

•I certify that all the information on this application is complete, true, and factual to the best of my knowledge and belief.	NO FAXES ACCEPTED				
	Include the following: (1) Application B (2) Written proposal (3) Substitute W-9 Form B Mail materials to: TN Dept. of Agriculture				
Producer Signature	Attn: TAEP FY09-10 P.O. Box 40627				
Print Name Date	Nashville, TN 37204				
Applications must be hand-delivered or postmarked June 1 through July 1 2009					

REQUIRED FOR APPLICATION B APPROVAL

Producer Diversification

SUBSTITUTE W-9 FORM

REQUEST FOR TAXPAYER IDENTIFICATION NUMBER AND CERTIFICATION

1.	Please con	Please complete general information:						
	Taxpayer Name Phone Number							
	Business N	Business Name (if applicable)						
	Address							
	City State ZIP Code Reimbursement check will be mailed to this address.							
2.		most appropriate category below: (please circle only one)						
	1)	Individual (not an actual business)						
	2)	Joint account (two or more individuals)						
	3)	Custodian account of a minor						
	4)							
	5) Sole proprietorship (using a social security number for the taxpayer ID)							
	6)	Sole proprietorship (using a federal employer identification number for taxpayer ID)						
	7)	A valid trust, estate, or pension trust						
	8)	Corporation						
	9)	Association, club, religious, charitable, educational, or other non-profit organization (for entities that are exempt from federal tax, use category 13 below)						
	10)	Partnership						
	11)	A broker or registered nominee						
	12)	Account with the US Department of Agriculture in the name of a public entity that receives agricultural program payments						
	13)	Government agencies and organizations that are tax-exempt under Internal Revenue Service guidelines (i.e., IRC 501(c)3 entities)						
3.	Fill in you	r taxpayer identification number below: (please complete only one)						
	1) If	you circled number 1-5 above, fill in your Social Security Number.						
	2) If :	you circled number 6-13 above, fill in your Federal Employer Identification Number (EIN).						
		-						
4.	Sign and	date the form:						
	If I circ	ation - Under penalties of perjury, I certify that the number shown on this form is my correct taxpayer identification number. led category 13 above, I also certify that my agency or organization is tax-exempt per Internal Revenue Service guidelines and lect to backup withholding.						
	Signature _	Date						
		plicable)						